# Hi-Link Technology Group Managed Cyber Security Services

Vasim Limbadiya 04/05/2018

## Why Managed Security?

1<sub>IN</sub> 5

of all small businesses will suffer a cyber breach this year.

of all breaches happen to SMBs, just like yours.

of all breaches could have been prevented with today's technology.

## 24 x 7 SOC Threat Response Team

- Hi-Link partnered with CARVIR Cyber Security
- SOC located in metro Atlanta, GA
- All CARVIR Employees
- Complete Background Checks
- Several Analysts are FBI, NSA or DoD trained



## **Hi-Link Managed Cyber Security Services**

**SentinelOne**: Managed Next Generation End Point

**Protection** 

EventTracker: Managed SIEM, Threat Intelligence & Log

Management

## SentinelOne Real-time, Unified Endpoint Protection

[Vasim Limbadiya] [04/05/2018]

## **Real-Time, Unified Endpoint Protection**

## **Sentinel**One

Go beyond prevention with a total protection platform. SentinelOne is the only platform that defends every endpoint against every type of attack, at every stage in the threat lifecycle.



#### **Complete visibility**

into all endpoint activity without any performance drag



#### Advanced static prevention + Dynamic behavior detection

to protect against threats across all major vectors



#### **Fully automated**

threat mitigation and remediation

**Gartner** 

Visionary

2017 Magic Quadrant for Endpoint Protection Platforms



Certified Antivirus replacement



## 2016 to 2017: a dramatic leap forward





## A Visionary on the 2017 Gartner MQ



"...SentinelOne has had stellar growth in the enterprise EPP market, and expects it to continue for the next couple of years as it maintains a reputation as a leading NGAV vendor."

#### **A Visionary**

Gartner 2017 Magic Quadrant Endpoint Protection Platforms

### Gartner, Magic Quadrant for Endpoint Protection Platforms, 30 January 2017

Gartner does not endorse any vendor, product or service depicted in its research publications, and does not advise technology users to select only those vendors with the highest ratings or other designation. Gartner research publications consist of the opinions of Gartner's research organization and should not be construed as statements of fact. Gartner disclaims all warranties, expressed or implied, with respect to this research, including any warranties of merchantability or fitness for a particular purpose.

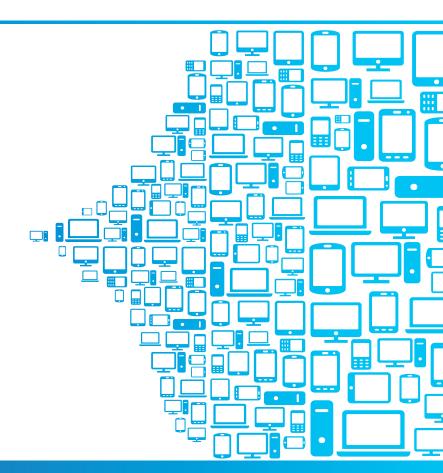
## 95% of Breaches Originate at the Endpoint

**Endpoints are primary targets. This is where sensitive data lives.** 



## Endpoints are your organization's weakest link.

Endpoint platforms are diverse, and often drift from standard configuration with frequent exposure to unsecured networks



## **AV** is no Match for the New Threat Landscape



- Ransomware, trojans, worms, backdoors
- File-less / Memory-based malware



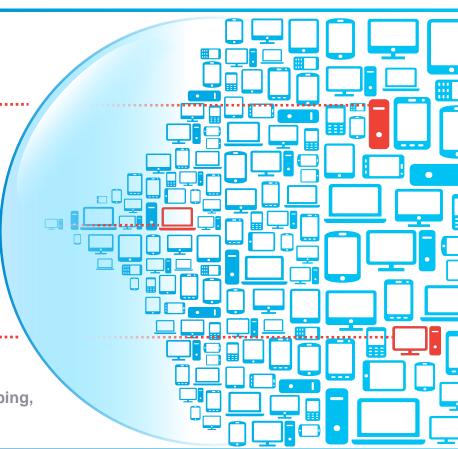
- **Document-based exploits**
- Browser-based exploits



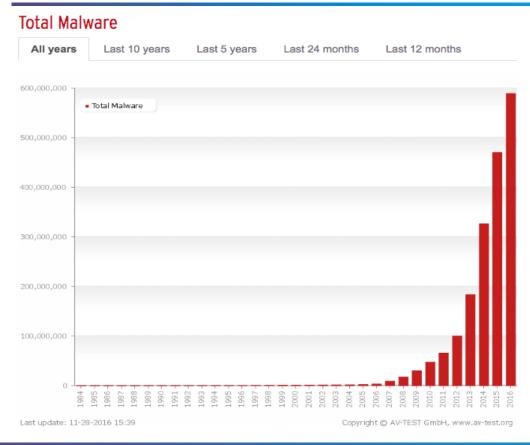
Live

**Attacks** 

- Script-based: Powershell, Powersploit, WMI, VBS
- Credentials: credential-scraping, Mimikatz, tokens



## **Traditional AV Solutions Cannot Keep Pace**



390K

new malicious code samples per day (according to AV-Test.org)

## NGEP Offerings are Based on Different Philosophies, Technologies

#### **Legacy AV + Add-ons**

- Prevention focused
- Includes HIPS, Anti-Exploit, Application control

#### **CAUTIONS:**

- Multiple agents, multiple tools
- Same AV-related deficiencies

## Scan-based Predictive Analysis

 Scan file system and crunch metadata to predict the existence of threats

#### **CAUTIONS:**

- Still limited to file-based malware
- Algorithm requires constant tuning by experts

#### **EDR**

 Threat detection based on behavior and/or IOCs, coupled with mitigation and forensics

#### **CAUTIONS:**

- No prevention
- Requires specialized personnel operating in SOC capacity

### Multi-layered Approach Addresses the Entire Threat Lifecycle

#### **Pre-Execution**



Cloud Intelligence + Whitelisting / Blacklisting



Advanced Static Prevention

#### On Execution



Dynamic Malware Detection



Dynamic Exploit Detection

#### **Post-Execution**





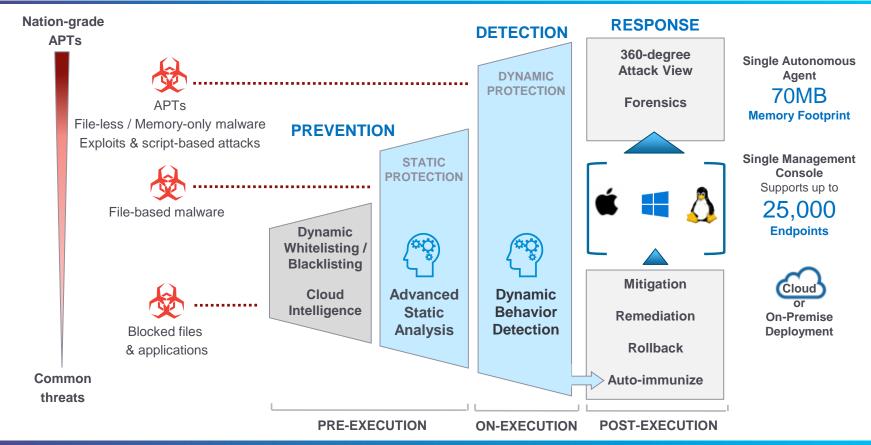
Mitigation

Remediation



**Forensics** 

## The SentinelOne Endpoint Protection Platform



## Multi-layered Protection Across Major Threat Vectors



#### **Dynamic Whitelisting / Blacklisting**

→ Reduce overall attack surface by blocking known bad programs



#### **Advanced Static Prevention**

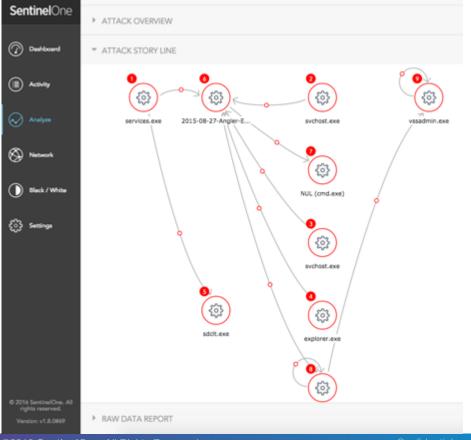
→ Deep File Inspection engine uncovers known and unknown malware-- upfront



### **Behavior-based Threat Detection**

 Dynamically detect the most advanced attacks across any vector

## **Deep Endpoint Visibility and 360° View of Attacks**



### Lightweight, autonomous agent

- ★ Continuously monitors all user/kernel activity on the user endpoint or server, online or offline
- → Server agents sit out-of-band, preserving performance

## Full-context forensics in real time

→ 360-degree view of threats, from inception to termination

## Fully Automated, Policy-driven Response











### **Zero-touch mitigation**

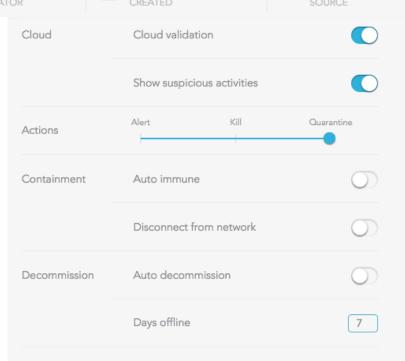
 Policy-based; covers all endpoints for decisive incident response

#### Robust containment

→ Stops lateral threat movement by disconnecting the infected device from the network

#### **Full remediation & rollback**

 Reverse malware-driven system and file modifications



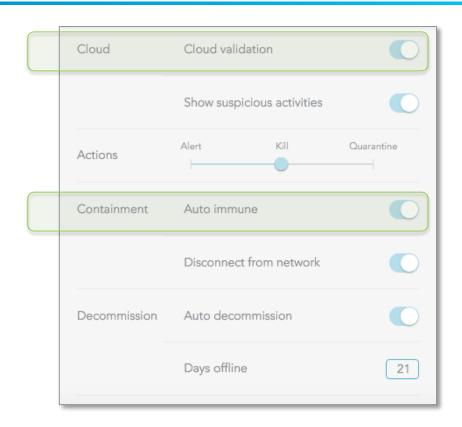
## **Adaptive Defenses**

#### **Cloud Intelligence**

★ Extend protection by leveraging threat intelligence from select reputation services

#### **Auto-Immunization**

 Notify all Agents on the network when a new threat is detected



## **SentinelOne Benefits**

- ✓ Superior protection against advanced threats without performance overhead
- ✓ Automated threat mitigation at machine speed
- ✓ Visualize attacks with real-time forensics

✓ Seamlessly adapt against the latest threats

- ✓ Cut TCO by up to 5x over multisolution approaches
- ✓ Protect user endpoints and data center servers with a single platform
- ✓ Easily deployable across enterprise-scale environments

#### Protection from Ransomware. Guaranteed.

 SentinelOne detects and remediates ransomware attacks AND financially backs its products



- With the SentinelOne Cyber Guarantee:
  - Customers will be compensated for any successful ransomware attack

- Up to \$1,000 per affected endpoint
- Up to \$1M total

## Other Companies Who Rely On SentinelOne

















MARY KAY













SentinelOne is a certified replacement for Antivirus









## **DEMO**



### What is SIEM?

- What devices in your network have logs?
- Is there valuable security related data in the logs?
- Do you monitor them?
  - Real-time
  - Hourly
  - Daily
  - Weekly
  - Monthly
  - Yearly

### What is SIEM?

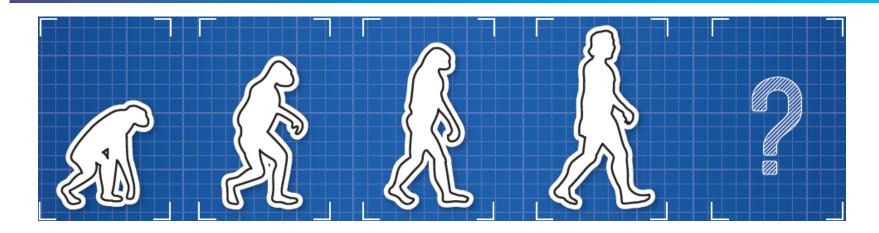
- Even a small network can generate millions of log records daily generating dozens or hundreds of "alerts"
- Each of these logs has a unique format
- Maybe you have implemented a syslog server and tried to monitor for specific lines of activity
- Now how do you leverage it?

This is where SIEM begins and basic log management ends!

### What is SIEM?

- Security and Event Management (SIEM)
  - Coined by Gartner in 2005
- An approach that combines:
  - SIM (Security Information Management)
    - Collecting, monitoring and analyzing security related data from logs
  - SEM (Security Event Management)
    - Alerting on specific triggers in log data
- Pronounced "sim" with a silent e

#### The Evolution of SIEM?



#### Centralized Log Management

Centralized log collection and storage is used to fulfill an operational need.

#### SIEM

The technology began to extract intelligence from logs to meet a compliance or security need.

#### SIEM ++

SIEM vendors add adjacent technologies like VAS, IDS, flow analysis and deception (honeynet), for greater security and compliance

#### SIEM-As-A-Service

With greater intelligence comes the need for more monitoring and analysis, but a skills shortage creates a market for managed or comanaged options that help provide a better SIEM ROI.

#### SIEM-As-A-Utility (future)

In the future, security will be built into the foundation of the network devices.

### The Questions We Must Answer

- The 4 W's
  - Who
    - Who is being attacked?
  - What
    - What is it trying to do?
  - Where
    - Where is the attack coming from?
  - When
    - When did it happen?



- ✓ Routers
- ✓ Firewalls
- ✓ Servers
- ✓ Laptops
- ✓ Desktops
- ✓ Switches







- ✓ No Hardware Required
- ✓ Over 2,100 Log Types / Sources
- ✓ Threat Response Capabilities

## Alerts (Monitored by Hi-Link/SOC/EventTracker)

A new TCP port started listening

Active directory: group policy changed

Admin interactive/remote login success

Administrative logon success

Critical potential breach by unknown process from low reputation IP

Critical potential breach from low reputation IP

Critical service is not running

Disc space is critically low

Excessive logon failures due to bad password/username

Excessive logon (id 4625) failures from an IP address

Media insert alert

New Windows audit policy and account management activity

New Windows software install activity

New Windows user location affinity activity

Out of ordinary IP address activity

Out of ordinary Windows interactive logon activity

Out of ordinary Windows process activity

Runaway CPU process - A process or system consuming high CPU

Runaway memory process - A process or system is taking too much memory

Terminated connection to reputed bad IP

Unknown or unsafe MD5 hash detected

User account disabled

User added or deleted

Users added to domain admin or local admin group

User password set to never expire

Windows: Audit log cleared

Level 1=Automated termination of process and/or connection, and security operations center response

## **Default Reports for All Systems**

Multiple logon failures by user(s)

Multiple logon failures from multiple remote IP addresses

New process connected to site or IP address with a bad reputation

New service started

New software has been installed on your network

New TCP entry point opened Out of ordinary activities from IP address(es)

Out of ordinary activities from multiple process(es)

Out of ordinary activities from multiple users

Terminated connections to reputed bad IP addresses

Terminated process(es) having black listed hash

**USB** activities

User(s) added to admin group

User(s) created

User location affinity

Unsafe process or DLL executed

## **Pricing**



Advanced Endpoint Security

Workstation: \$4 - \$8 per month

Server: \$9 - \$30 per month

#### Event**Tracker**

Managed SIEM for MSPs

Firewall/Switch/Server: \$50 - \$90 per month

Workstation: \$5 - \$9 per month

One-Time Setup Fee: \$499 - \$1199